

Community Profile

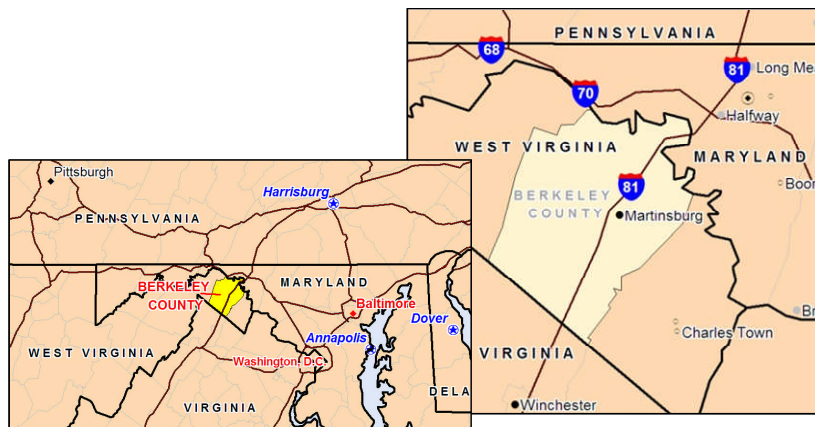
Berkeley County, West Virginia

POPULATION & DEMOGRAPHICS

POPULATION

Year	Population
1990	59,253
2000	75,905
2010	104,169
2015*	119,824
Change 1990 - 2000	28.1%
Change 2000 - 2010	37.2%
Change 1990 - 2010	75.8%
Change 2010 - 2015	15.0%

SOURCES: U.S. Census Bureau, *Nielsen-Claritas, Inc.



DIVERSITY (2010)

Race/Ethnicity	Percent
White	85.8%
Black/African American	6.9%
Asian	0.8%
American Indian	0.2%
Pacific Islander	0.0%
Other	6.2%
Hispanic or Latino	3.8%
Not Hispanic or Latino	96.2%

SOURCE: U.S. Census Bureau

HOUSEHOLD INCOME

Median Household Income

Year	Amount
2000*	\$39,227
2010	\$53,612
2015	\$59,999
Change '10 - '15	11.9%

Household Income Distribution (2010)

Households	41,732
Less than \$35,000	30.6%
Between \$35,000 and \$75,000	38.6%
Greater than \$75,000	30.8%

SOURCE: Nielsen-Claritas, Inc, *U.S. Census Bureau

EDUCATIONAL ATTAINMENT

Highest Level	2010
No High School Diploma	15.5%
High School Diploma Only	39.5%
1 to 3 Years College*	21.4%
Associate Degree	6.1%
Bachelors Degree	10.2%
Graduate Degree	7.3%
12 to 15 years of education	67.0%
16 or more years of education	17.5%

SOURCE: Nielsen-Claritas, Inc.

*No degree

AGE DISTRIBUTION

Percent

Age Group (in years)	2000*	2010	2015
0-17	25.7%	25.7%	25.5%
18-34	22.8%	22.1%	20.3%
35-54	31.1%	29.6%	28.9%
55-64	9.1%	11.3%	12.2%
65-74	6.6%	6.6%	7.9%
75 and over	4.6%	4.8%	5.2%

SOURCE: Nielsen-Claritas, Inc. *U.S. Census Bureau

Numeric

Age Group (in years)	2010	2015
0-17	27,303	30,613
18-34	23,522	24,321
35-54	31,456	34,573
55-64	11,970	14,624
65-74	6,984	9,513
75 and over	5,072	6,180

SOURCE: Nielsen-Claritas, Inc.

Change in Population by Age Group 2010-2015

Age Group (in years)	Number	Percent
0-17	3,310	12.1%
18-34	799	3.4%
35-54	3,117	9.9%
55-64	2,654	22.2%
65-74	2,529	36.2%
75 and over	1,108	21.8%

SOURCE: Nielsen-Claritas, Inc.

MEDIAN AGE

Year	Age
2000*	35.9
2010	36.5
2015	37.9

SOURCE: Nielsen-Claritas, Inc. *U.S. Census Bureau

Community Profile: Berkeley County, West Virginia

LABOR FORCE

CIVILIAN LABOR FORCE

	Number
2000	39,606
2010	44,066
November, 2011	43,346
% Change 2000 - 2010	11.3%

SOURCE: U.S. Bureau of Labor Statistics

EMPLOYMENT

	Number	Percent
2000	38,180	96.4%
2010	39,855	90.4%
November, 2011	40,027	92.3%

SOURCE: U.S. Bureau of Labor Statistics

UNEMPLOYMENT

	Number	Percent
2000	1,426	3.6%
2010	4,212	9.6%
November, 2011	3,319	7.7%

SOURCE: U.S. Bureau of Labor Statistics

LABOR PARTICIPATION (2010)

	Percent
Male	74.0%
Female	64.8%
Total	69.3%

SOURCE: Nielsen-Claritas, Inc.

ESTABLISHMENT EMPLOYMENT BY INDUSTRY (2010)

Industry	Employment *	Percent
Total	28,227	100%
Agriculture/Forest/Fishing/Hunting	N/D	-
Mining	N/D	-
Utilities	N/D	-
Construction	914	3%
Manufacturing	1,366	4.8%
Wholesale Trade	885	3.1%
Retail Trade	3,719	13.2%
Transportation/Warehouse	170	0.6%
Information	1,336	4.7%
Finance & insurance	641	2.3%
Real Estate/Rental/Leasing	338	1.2%
Prof/Sci/Tech/Admin	1,225	4.3%
Management of Companies	125	0.4%
Administration & Support, Waste Management and Remediation	1,049	4%
Educational Svcs	111	0.4%
Health Care/Soc Asst	5,323	18.9%
Entertainment/Rec Svcs	293	1.0%
Accommodation and Food Services	2,594	9.2%
Other Services (excluding Public Administration)	564	2.0%
Public Administration	2,889	10.2%

SOURCE: U.S. Bureau of Labor Statistics, (QCEW)

N/A: Data not available

* Total exceeds the sum of the parts due to non-disclosed data for some industries

RESIDENT HIGH-KNOWLEDGE OCCUPATIONAL EMPLOYMENT (2010)

Occupational Group	Employment	Percent
Total	10,617	100%
Healthcare Practitioner/Technician	2,311	21.8%
Life/Physical/Social Science	180	1.7%
Architecture/Engineering	627	5.9%
Arts/Design/Entertainment/Sports/Media	485	4.6%
Business and Financial Operations	1,105	10.4%
Computer and Mathematical	992	9.3%
Education/Training/Library	1,971	18.6%
Legal	310	2.9%
Management including Farmers/Farm Mgrs	2,635	24.8%

SOURCE: Nielsen-Claritas, Inc., U.S. Bureau of Labor Statistics

RESIDENT EMPLOYMENT BY OCCUPATION (2010)

Occupational Group	Employment	Percent
Total	39,855	100%
Management, Including Farmers and Farm Managers	2,635	6.6%
Business and Financial Operations	1,105	2.8%
Computer and Mathematical	992	2.5%
Architecture and Engineering	627	1.6%
Life, Physical, and Social Science	180	0.5%
Community and Social Services	688	1.7%
Legal	310	0.8%
Education, Training, and Library	1,971	4.9%
Arts, Design, Entertainment, Sports, and Media	485	1.2%
Healthcare Practitioners and Technical	2,311	5.8%
Healthcare Support	735	1.8%
Protective Service	1,136	2.8%
Food Preparation and Serving Related	1,742	4.4%
Building and Grounds Cleaning, and Maintenance*	1,241	3.1%
Service: Personal Care and Service	1,407	3.5%
Sales and Related Occupations	3,766	9.4%
Office and Administrative Support	6,463	16.2%
Farming, Fishing, and Forestry*	17	0.0%
Construction and Extraction*	3,149	7.9%
Installation, Maintenance, and Repair*	1,980	5.0%
Production*	2,322	5.8%
Transportation and Material Moving*	4,593	11.5%

SOURCE: Nielsen-Claritas, Inc., U.S. Bureau of Labor Statistics

*Blue-collar occupations

WHITE- AND BLUE-COLLAR OCCUPATIONAL DISTRIBUTION (2010)

Occupational Group	Employment	Percent
Blue-Collar	13,301	33.4%
White-Collar	26,554	66.6%

SOURCE: Nielsen-Claritas, Inc., U.S. Bureau of Labor Statistics

Community Profile: Berkeley County, West Virginia

LABOR FORCE, *continued*

COMMUTATION PATTERNS (2009)

Where Employees Live

Residence Location	Percent
Total	100%
Berkeley County, WV	67.2%
Jefferson County, WV	7.5%
Washington County, MD	4.2%
Morgan County, WV	3.7%
Frederick County, VA	2.4%
Mineral County, WV	1.1%
Hampshire County, WV	0.8%
Winchester city, VA	0.7%
Franklin County, PA	0.7%
Frederick County, MD	0.6%
All Other Locations	11.2%
Non-residents as % of employees	32.8%

SOURCES: U.S. Bureau of the Census On The Map

Where Residents Work

Employment Location	Percent
Total	100%
Berkeley County, WV	45.0%
Washington County, MD	10.5%
Jefferson County, WV	9.4%
Winchester city, VA	4.2%
Frederick County, MD	3.6%
Frederick County, VA	3.5%
Fairfax County, VA	3.4%
Montgomery County, MD	2.7%
Loudoun County, VA	2.6%
Kanawha County, WV	0.9%
All Other Locations	14.2%
% of residents working outside home county	55.0%

SOURCES: U.S. Bureau of the Census On The Map

AVERAGE ANNUAL EARNINGS BY INDUSTRY (2010 - County)

NAICS	Industry	Earnings
-----	Total	\$38,462
11----	Forestry, fishing, hunting, agriculture support	N/D
21----	Mining	N/D
22----	Utilities	N/D
23----	Construction	\$39,435
31----	Manufacturing	\$42,798
42----	Wholesale trade	\$45,456
44----	Retail trade	\$22,239
48----	Transportation & warehousing	N/D
51----	Information	\$41,241
52----	Finance & insurance	\$42,244
53----	Real estate & rental & leasing	\$26,932
54----	Professional, scientific & technical services	\$51,486
55----	Management of companies & enterprises	\$55,622
56----	Administration & Support, Waste Management and Remediation	\$25,803
61----	Educational services	\$36,742
62----	Health care and social assistance	\$36,846
71----	Arts, entertainment & recreation	\$18,095
72----	Accommodation & food services	\$13,535
81----	Other services (except public administration)	\$25,085

SOURCE: U.S. Bureau of Labor Statistics (QCEW)

N/A: Data not available

MEDIAN ANNUAL SALARIES BY OCCUPATION* (2011)

Occupation Description	Median
Accounting Clerk, Intermediate Level	\$34,100
General Clerk, Intermediate Level	\$28,749
Call Center Representative II-inbound	\$30,658
Customer Service Representative, Intermediate Level	\$33,537
Customer Service Representative, e-Commerce	\$27,297
Electrician, Intermediate Level	\$45,886
Computer Operator, Intermediate Level	\$38,703
Network Administrator, Intermediate Level	\$58,860
Programmer, Intermediate Level	\$61,072
Fork Lift Operator	\$28,399
General Laborer	\$26,008
Operations Research Analyst, Intermediate Level	\$57,117

SOURCE: Salary.com

*Martinsburg, WV

Community Profile: Berkeley County, West Virginia

EDUCATION

PUBLIC SCHOOLS & SECONDARY INSTITUTIONS (2009-2010)

Total number of public schools	28
Expenditure per pupil by county	\$5,247
Elementary schools	14
Middle schools	11
High schools	3
High school enrollment - Total	4,933
High school graduation rates:	
Hedgesville High School	85.4%
Martinsburg High School	80.1%
Musselman High School	84.8%
Composite ACT Scores:	
Hedgesville High School	20.9
Martinsburg High School	21.0
Musselman High School	20.8

SOURCE: State of West Virginia

COUNTY POST-SECONDARY INSTITUTIONS

Less-than-Four-Year Institutions	Address	Total Fall	
		Enrollment (2010)	Graduates (2009-2010)
James Rumsey Technical Institute	Martinsburg	144	133
Valley College	Martinsburg	66	58
Blue Ridge Community and Technical College	Martinsburg	3,831	306

More-than-Four-Year Institutions	Address	Total Fall	
		Enrollment (2010)	Graduates (2009-2010)
Mountain State University - Martinsburg Campus	Martinsburg	N/A	N/A
West Virginia University Robert C. Byrd Health Sciences Center Eastern Division	Martinsburg	N/A	N/A

SOURCE: U.S. Department of Education, National Center for Education Statistics (IPEDS)

N/A: Data not available

TOP DEGREES, CERTIFICATES AND DIPLOMAS BY NUMBER AWARDED 2009-2010

Description	Certificates		Total
	(Above or Below Baccalaureate)	Associates Degree	
Business- Management- Marketing- and Related Support Services	112	24	136
Liberal Arts and Sciences- General Studies and Humanities	3	77	80
Health Professions and Related Programs	49	26	75
Computer and Information Sciences and Support Services	39	15	54
Engineering Technologies and Engineering-related Fields	34	6	40
Homeland Security- Law Enforcement- Firefighting- and Related Protective Service	11	13	24
Construction Trades	21		21
Mechanic and Repair Technologies/Technicians	13	4	17
Legal Professions and Studies	9	6	15
Personal and Culinary Services	11	4	15
Transportation and Materials Moving	13		13
Multi/Interdisciplinary Studies		6	6
Science Technologies/Technicians		1	1
TOTAL	315	182	497

SOURCE: U.S. Department of Education, National Center for Education Statistics (IPEDS)

Community Profile: Berkeley County, West Virginia

TRANSPORTATION & ACCESS

DRIVING DISTANCES AND TIMES TO SELECTED LOCATIONS

Destination	Distance in Miles*	Time
Atlanta, GA	622	10 hrs, 5 mins.
Baltimore, MD	89	1 hr., 39 mins.
Boston, MA	487	8 hrs, 31 mins.
Detroit, MI	469	7 hrs, 50 mins.
Hagerstown, MD	24	30 mins.
New York, NY	261	4 hrs, 31 mins.
Philadelphia, PA	190	3 hrs, 29 mins.
Pittsburgh, PA	189	3 hrs, 19 mins.
Richmond, VA	170	3 hrs, 3 mins.
Washington, DC	79	1 hr, 43 mins.

SOURCE: MapQuest - *From Martinsburg, WV

NEAREST COMMERCIAL AIRPORTS AND DISTANCE

Airport Name	Category	Distance in Miles*
Hagerstown Regional Airport	Non-hub	28
Washington-Dulles International	Large Hub	55
Baltimore-Washington International	Large Hub	91

SOURCE: Federal Aviation Authority

*From Martinsburg, WV

QUALITY OF LIFE

COMMUTATION (2010)

% of Workforce with:	Percent
Under 15-minute commute or work at home	27.6%
15 to 29-minute commute	33.8%
30 to 59-minute commute	25.1%
60-minute or more commute	13.5%

SOURCE: Nielsen-Claritas, Inc.

MEDIAN HOME VALUE (2010)

	Value
Median Home Value	\$161,736

SOURCE: Nielsen-Claritas, Inc.

CLIMATE

Average High Temp. °F (July)	87.9
Average Low Temp. °F (January)	22.5
Average Annual Rainfall (inches)	37.9
Average Annual Snow fall (inches)	27.1
Average Precipitation Days	117
Average Clear Days	197

SOURCE: BestPlaces.net

COST-OF-LIVING INDEX VS. U.S. (U.S.=100)

Cost of Living	84
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SOURCE: BestPlaces.net

LABOR LEGISLATION, WORKERS' COMPENSATION, AND UNEMPLOYMENT INSURANCE

WORKERS' COMPENSATION INSURANCE (2010)

Rate - Tool Manufacturing Code 3113	\$1.46
Rate - clerical code 8810	\$0.38
Maximum weekly benefit	\$693

SOURCE: State of West Virginia

STATE UNEMPLOYMENT INSURANCE (2010)

Unemployment insurance rate (avg. existing)	1.5%-8.5%
Unemployment insurance rate (for new)	2.70%
Unemployment insurance tax able base	\$12,000
Unemployment insurance maximum weekly	\$424

SOURCE: ADP, Inc.

STATE LABOR LEGISLATION

Employment-at-Will Legislation in effect?	Yes
Right-to-Work law in effect?	No

SOURCE: State of West Virginia

TAXES (2011)

STATE CORPORATE INCOME TAX

Maximum Rate	8.5%
Taxable Base	Net

SOURCE: State of West Virginia

SALES AND USE TAX

State Rate	6.0%
Local Add-On	None

SOURCE: State of West Virginia

INDIVIDUAL PERSONAL STATE INCOME TAX

Maximum State Tax Rate	6.50%
Taxable Base	Adjusted gross

SOURCE: State of West Virginia

PROPERTY TAX (County Average)

Effective Property Tax Rate per \$1,000 of home value	\$5.90
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SOURCE: BestPlaces.net

Community Profile: Berkeley County, West Virginia

MAJOR EMPLOYERS (Top 10 by Employment)

Name	Employment	NAICS	Primary Product or Service	Location
Berkeley County Schools	2,100	921190	Other General Government Support	Martinsburg
Quad/Graphics Inc	1,020	323121	Trade-Binding & Related Work	Martinsburg
Enterprise Computing System	900	921130	Public Finance Activities	Martinsburg
WVU Hospital East	900	622110	General Medical & Surgical Hospitals	Martinsburg
Bureau of Alcohol, Tobacco & Firearms	600	921110	U.S. Government services	Martinsburg
U.S. Coast Guard Operations Systems Ctr	535	928110	National Security	Kearneysville
Regional Educational Service Agency VIII	400	921120	Legislative Bodies	Martinsburg
FedEx Smartpost	360	492110	Courier Services	Martinsburg
Orgill, Inc.	335	423710	Wholesale/Retail Hardware/Home Improvement	Martinsburg
U.S. Coast Guard National Maritime Center	220	928110	Licensing, record-keeping	Martinsburg

SOURCE: BCDA

UNIONS (2006 – Current Month)

UNION ELECTIONS

Year	# of Elections	Union Wins	Union Losses	# Certifications/ # Decertifications
March 2011*		No Union Elections Held		
2010		No Union Elections Held		
2009		No Union Elections Held		
2008		No Union Elections Held		
2007	1	1	0	1/0
2006		No Union Elections Held		

SOURCE: National Labor Relations Board

*Latest data available

EMPLOYMENT CLUSTERS (County Level)

INDUSTRY CLUSTERS	Location Quotient U.S.=1.00
Advanced Materials	0.01
Agribusiness, Food Processing & Technology	0.31
Apparel & Textiles	0.00
Arts, Entertainment, Recreation & Visitor Industries	0.01
Biomedical/Biotechnical (Life Sciences)	1.32
Business & Financial Services	0.73
Chemicals & Chemical-Based Products	2.1
Defense & Security	1.25
Education & Knowledge Creation	0.03
Energy (Fossil & Renewable)	0.41
Forest & Wood Products	0.32
Glass & Ceramics	1.63
Information Technology & Telecommunications	0.54
Transportation & Logistics	0.36
<i>Manufacturing Supercluster:</i>	0.00
<i>Primary Metal Mfg</i>	0.00
<i>Fabricated Metal Product Mfg</i>	0.00
<i>Machinery Mfg</i>	N/A
<i>Computer & Electronic Product Mfg</i>	0.00
<i>Electrical Equipment, Appliance & Component Mfg</i>	N/A
<i>Transportation Equipment Mfg</i>	0.00
Mining	0.00
Printing & Publishing	0.41

SOURCE: StatsAmerica

N/A: Data not available

OCCUPATIONAL CLUSTERS	Location Quotient U.S.=1.00
Managerial, Sales, Marketing and HR	0.74
Skilled Production Workers: Technicians, Operators, Trades, Installers & Repairers	0.99
Health Care and Medical Science (Aggregate)	1.03
Health Care and Medical Science (Medical Practitioners and Scientists)	1.08
Health Care and Medical Science (Medical Technicians)	0.93
Health Care and Medical Science (Therapy, Counseling and Rehabilitation)	1.05
Mathematics, Statistics, Data and Accounting	0.69
Legal and Financial Services, and Real Estate (L & FIRE)	0.80
Information Technology (IT)	0.65
Natural Sciences and Environmental Management	1.28
Agribusiness and Food Technology	1.51
Primary/Secondary and Vocational Education, Remediation & Social Services	1.24
Building, Landscape and Construction Design	0.72
Engineering and Related Sciences	0.55
Personal Services Occupations	1.04
Arts, Entertainment, Publishing and Broadcasting	0.95
Public Safety and Domestic Security	1.59
Post-secondary Education and Knowledge Creation	0.58
Technology-Based Knowledge Clusters	0.74

SOURCE: StatsAmerica

30-Minute Labor-Shed Profile

300 Foxcroft Avenue, Martinsburg, WV

POPULATION & DEMOGRAPHICS

POPULATION

	Year	Population
	1990	147,286
	2000	172,333
	2010 (est)	214,735
	2015 (est)	233,454
Change 1990 - 2000		17.0%
Change 2000 - 2010		24.6%
Change 1990 - 2010		45.8%
Change 2010 - 2015		8.7%

SOURCE: Nielsen-Claritas, Inc.

DIVERSITY (2010)

Race/Ethnicity	Percent
White	85.9%
Black/African American	9.5%
Asian	1.0%
American Indian	0.3%
Pacific Islander	0.0%
Other	3.4%
Hispanic or Latino	4.0%
Not Hispanic or Latino	96.0%

SOURCE: Nielsen-Claritas, Inc.

HOUSEHOLD INCOME (2010)

Median Household Income	
Year	Amount
2000	\$38,230
2010	\$50,608
2015	\$56,814
Change '10 - '15	12.3%

SOURCE: Nielsen-Claritas, Inc.

Household Income Distribution (2010)

Households	83,938
Less than \$35,000	32.9%
Between \$35,000 and \$75,000	37.9%
Greater than \$75,000	29.2%

SOURCE: Nielsen-Claritas, Inc.

EDUCATIONAL ATTAINMENT

Highest Level	2010
No High School Diploma	17.8%
High School Diploma Only	37.8%
1 to 3 Years College*	19.8%
Associate Degree	6.4%
Bachelors Degree	11.2%
Graduate Degree	6.9%
12 to 15 years of education	64.1%
16 or more years of education	18.1%

SOURCE: Nielsen-Claritas, Inc.

*No degree

AGE DISTRIBUTION

Percent			
Age Group (in years)	2000	2010	2015
0-17	24.3%	24.3%	24.4%
18-34	23.5%	23.3%	21.3%
35-54	30.6%	29.1%	28.6%
55-64	9.0%	10.7%	11.8%
65-74	6.9%	6.8%	7.7%
75 and over	5.7%	5.9%	6.1%

Numeric

Age Group (in years)	2010	2015
0-17	52,136	56,959
18-34	50,025	49,770
35-54	62,452	66,804
55-64	22,964	27,538
65-74	14,535	18,068
75 and over	12,623	14,314

Change in Population by Age Group (2010-2015)

Age Group (in years)	Number	Percent
0-17	4,823	9.3%
18-34	-255	-0.5%
35-54	4,352	7.0%
55-64	4,574	19.9%
65-74	3,533	24.3%
75 and over	1,691	13.4%

SOURCE: Nielsen-Claritas, Inc.

MEDIAN AGE

Year	Age
2000	36.3
2010	36.6
2015	37.9

SOURCE: Nielsen-Claritas, Inc.

30-Minute Labor-Shed Profile: 300 Foxcroft Avenue, Martinsburg, WV

LABOR FORCE

CIVILIAN LABOR FORCE

	Number
2000	84,705
2010	112,113
% Change 2000 - 2010	32.4%

SOURCE: Nielsen-Claritas, Inc.

EMPLOYMENT

	Number	Percent
2000	81,266	95.9%
2010	105,210	93.8%

SOURCE: Nielsen-Claritas, Inc.

RESIDENT EMPLOYMENT BY INDUSTRY (2010)

Industry	Employment	Percent
Total	105,210	100%
Agriculture/Forest/Fishing/Hunting	1,448	1.4%
Construction	10,693	10.2%
Manufacturing	11,782	11.2%
Wholesale Trade	3,211	3.1%
Retail Trade	13,682	13.0%
Transport/Warehouse/Utilities	6,814	6.5%
Information	3,032	2.9%
Finance/Insurance/Real Estate/Rental/Leasing	5,220	5.0%
Prof/Sci/Tech/Admin	5,398	5.1%
Mgmt of Companies	20	0.0%
Admin/Support/Waste Mgmt	3,510	3.3%
Educational Svcs	8,613	8.2%
Health Care/Soc Asst	12,061	11.5%
Entertainment/Rec Svcs	1,503	1.4%
Accommodation and Food Services	5,754	5.5%
Other Services (excluding Public Administration)	5,232	5.0%
Public Administration	7,237	6.9%

SOURCE: Nielsen-Claritas, Inc.

RESIDENT HIGH-KNOWLEDGE OCCUPATIONAL EMPLOYMENT (2010)

Occupational Group	Employment	Percent
Total	27,127	100.0%
Healthcare Practitioner/Technician	5,229	19.3%
Life/Physical/Social Science	576	2.1%
Architecture/Engineering	1,410	5.2%
Arts/Design/Entertainment/Sports/Media	1,325	4.9%
Business and Financial Operations	3,076	11.3%
Computer and Mathematical	2,358	8.7%
Education/Training/Library	4,721	17.4%
Legal	602	2.2%
Management including Farmers/Farm Mgrs	7,830	28.9%

SOURCE: Nielsen-Claritas, Inc.

UNEMPLOYMENT

	Number	Percent
2000	3,439	4.1%
2010	6,903	6.2%
Most recent month available, 2011	N/A	N/A

SOURCE: Nielsen-Claritas, Inc.

LABOR PARTICIPATION (2010)

	Percent
Male	71.4%
Female	62.5%
Total	66.9%

SOURCE: Nielsen-Claritas, Inc.

RESIDENT EMPLOYMENT BY OCCUPATION (2010)

Occupational Group	Employment	Percent
Total	105,210	97%
Management, Including Farmers and Farm Managers	7,830	7.4%
Business and Financial Operations	3,076	2.9%
Computer and Mathematical	2,358	2.2%
Architecture and Engineering	1,410	1.3%
Life, Physical, and Social Science	576	0.5%
Community and Social Services	1,743	1.7%
Legal	602	0.6%
Education, Training, and Library	4,721	4.5%
Arts, Design, Entertainment, Sports, and Media	1,325	1.3%
Healthcare Practitioners and Technical	5,229	5.0%
Healthcare Support	2,119	2.0%
Protective Service	2,873	2.7%
Food Preparation and Serving Related	4,766	4.5%
Building and Grounds Cleaning, and Maintenance*	3,572	3.4%
Service: Personal Care and Service	3,630	3.5%
Sales and Related Occupations	10,645	10.1%
Office and Administrative Support	15,889	15.1%
Farming, Fishing, and Forestry*	1,095	1.0%
Construction and Extraction*	7,918	7.5%
Installation, Maintenance, and Repair*	4,341	4.1%
Production*	6,498	6.2%
Transportation and Material Moving*	9,761	9.3%

SOURCE: Nielsen-Claritas, Inc.

*Blue-collar occupations

WHITE- AND BLUE-COLLAR OCCUPATIONAL DISTRIBUTION (2010)

Occupational Group	Employment	Percent
Blue Collar	33,185	31.5%
White Collar	72,025	68.5%

SOURCE: Nielsen-Claritas, Inc.

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