

BALTIMORE, MD

BERKELEY COUNTY
DEVELOPMENT AUTHORITY



WASHINGTON, D.C.

Berkeley County Development Authority

IMAGINE THAT....

Issue 4

August 2010

Don't Miss:

- The new Martinsburg/Berkeley County Chamber of Commerce Image Book at: http://www.berkeleycounty.org/pdf/2010_image_book.pdf
- Upcoming WV Economic Development Council Annual Conference—Sept 19-21
- Upcoming seminar on Workers Comp options—October 28
- WV Manufacturer's Association Legislative Meeting—Dec 2

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Questions?
304-267-4144

Executive Director Attends WINDPOWER Expo

Stephen Christian, Executive Director of the Berkeley County Development Authority, attended the WINDPOWER Expo 2010 in Dallas, TX. The WINDPOWER Expo is the annual conference and exhibition of the American Wind Energy Association. This is the second year Christian has attended the conference. It was an opportunity to partner with the WV Development Office to market and recruit new corporate investment into Berkeley County. Christian is not trying to recruit a wind farm developer or get someone to come here to put up a windmill farm. It is the support industries that Christian is looking to attract. He is looking for spin-off industries that could range from manufacturers of parts for wind turbines to firms that provide engineers and other workers to help maintain the specialized wind equipment. Wind farm operations require a tremendous amount of technical maintenance, construction and a lot of engineering attention. The central location on the I-81 corridor would enable businesses to easily service wind farms that



Stephen Christian with Jeff Wood, West Virginia Commerce Department energy specialist, at the WINDPOWER Expt.

are both north and south of Berkeley County. Christian says that the show has generated a number of promising leads. He encourages companies to come to Berkeley County to look at what our area has to offer.

Christian will be attending the International Manufacturers Trade Show in Chicago in September. He is continuously recruiting businesses to consider Berkeley County for their next business expansion.

Land Available in Berkeley County

Berkeley County has 2 major industrial parks with space available. The Cumbo Yard Industrial Park is currently the home of Quad/Graphics, FedEx and General Motors. There are still about 200 acres available for building. Cumbo Yard is located on the north side of Martinsburg just off I-81.

Tabler Station Business Park is a new park on the south side of Berkeley County with direct access to I-81. The park has just over 300 acres and is currently the

home of two businesses. Allmine Paving will finish construction this fall and the 167th Federal Credit Union is on Rt 11 in an area deemed more suitable for retail and office space.

These and other properties can be seen at the Development Authority's Property Data base on their website at:

<http://www.developmentauthority.com/property-search/>



Audience networks and talks to Dr. Edmond Seifried at the EPEF

Eastern Panhandle Entrepreneur's Forum

Each month the Development Authorities of the Eastern Panhandle counties host an informational meeting for small businesses and entrepreneurs. Jefferson, Berkeley and Morgan counties take turns organizing and hosting the meetings which range from success stories to marketing information. All of the programs are planned with the small business owner in mind. The Small Business Development Center has also been involved since the EPEF started. The meetings are the first Thursday of each month. There is a

networking hour with light hors d'oeuvres from 5:30pm—6:30pm. During the networking hour, a limited number of businesses can set up display tables to promote their business. The actual program starts at 6:30 and lasts for about one hour. The entire program is free to the public. Local businesses provide yearly sponsorships to help pay the costs of the food and programs in exchange for advertising opportunities. More information is available at:

http://www.jcda.net/article.php?mode=page&root_id=1&article_id=2916



Governor Manchin Visits Berkeley Senior Center

Stephen Christian, Executive Director of the Berkeley County Development Authority is greeted by Governor Joe Manchin III at the Berkeley Senior Center. The Governor was part of a special dedication ceremony as he presented the keys to a new food delivery truck for the Senior Center. The governor makes regular trips to the Eastern Panhandle to celebrate business openings and special occasions such as the ground breaking for the Raleigh Street Extended.

Businesses often cite the accessibility and involvement of the governor as being a key factor in their decision to locate in Berkeley County, WV. Another advantage that Berkeley County has to offer is a low-cost alternative to the Washington/Baltimore area.

For more information visit the BDCA website at:

www.developmentauthority.com

Thunder Over the Blue Ridge Air Show

The Development Authority will be hosting site developers, commercial realtors and local business managers at the Thunder Over the Blue Ridge Air Show over Labor Day Weekend. The Air Show will be one of the largest events Berkeley County has ever seen. Organizers are expecting about 80,000 visitors to the 167th Air National Guard. The headlining acts are the Air Force Thunderbirds and Army Golden Knights parachute team. Park-

ing for the event will be in the Development Authority's Tabler Station Business Park. The event is free to the public, but donations are accepted at the gate for the Eastern Panhandle United Way. For more information:

<http://martinsburgairshow.com/>

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Questions or comments? E-mail us at kman@developmentauthority.com or call 304-267-4144

